

AVERAGE COMMERCIAL REIMBURSEMENT

| REGION | NEW PATIENT VISITS | | | | | EXISTING PATIENTS | | | | |
|-----------------------------|--------------------|---------|----------|----------|----------|-------------------|---------|---------|----------|----------|
| | 99201 | 99202 | 99203 | 99204 | 99205 | 99211 | 99212 | 99213 | 99214 | 99215 |
| Middle Atlantic | \$60.90 | \$82.60 | \$108.00 | \$133.40 | \$151.10 | \$39.90 | \$51.30 | \$70.80 | \$95.00 | \$113.80 |
| Mountain | \$67.10 | \$91.70 | \$120.50 | \$145.70 | \$153.50 | \$36.70 | \$57.60 | \$77.80 | \$102.40 | \$116.90 |
| New England | \$53.40 | \$80.80 | \$116.00 | \$145.50 | \$155.50 | \$37.20 | \$53.10 | \$76.40 | \$106.00 | \$122.90 |
| North Central | \$57.30 | \$81.50 | \$112.00 | \$142.10 | \$159.40 | \$32.90 | \$50.10 | \$69.10 | \$95.90 | \$119.10 |
| Pacific | \$63.80 | \$84.20 | \$113.20 | \$142.60 | \$158.40 | \$40.00 | \$56.40 | \$76.30 | \$99.90 | \$116.70 |
| South Central | \$52.80 | \$70.90 | \$96.20 | \$130.30 | \$153.90 | \$30.20 | \$44.00 | \$63.40 | \$89.10 | \$116.00 |
| South East | \$51.40 | \$73.40 | \$100.70 | \$132.60 | \$152.70 | \$31.70 | \$49.60 | \$67.90 | \$93.20 | \$116.10 |
| Average per code (national) | \$58.10 | \$80.73 | \$109.51 | \$138.89 | \$154.93 | \$35.51 | \$51.73 | \$71.67 | \$97.36 | \$117.36 |
| Medicare (national) | \$36.18 | \$62.08 | \$91.03 | \$138.64 | \$174.06 | \$19.81 | \$37.33 | \$59.80 | \$89.89 | \$121.50 |

SURVEY STATS

Total Responses: 1,572

Data Collected: 2008

| REGION | PERCENT |
|-----------------|---------|
| Middle Atlantic | 14% |
| Mountain | 5% |
| New England | 4% |
| North Central | 19% |
| Pacific | 13% |
| South Central | 17% |
| South East | 26% |

| GROUP SIZE | PERCENT |
|---------------|---------|
| 1 | 30% |
| 2-10 | 53% |
| 11-25 | 7% |
| 25-50 | 3% |
| 51-100 | 2% |
| 101-200 | 1% |
| more than 200 | 1% |

| SPECIALTY TYPE | PERCENT |
|--------------------------------------|---------|
| Medical Specialty | 27% |
| Primary Care (FP, GP, IM, OB/GYN) | 47% |
| Surgical Specialty | 15% |
| Other | 9% |

| SETTING | PERCENT |
|----------|---------|
| Rural | 19% |
| Suburban | 49% |
| Urban | 29% |
| Missing | 3% |

Totals may not equal 100 percent due to rounding and/or unreported data.

NOTE: We publish information reported by three or more respondents only. Due to a larger sampling size, Physicians Practice does encourage comparing this year's data to previous annual survey results.

WHAT PAYERS PAY FOR NON-E&M CODES

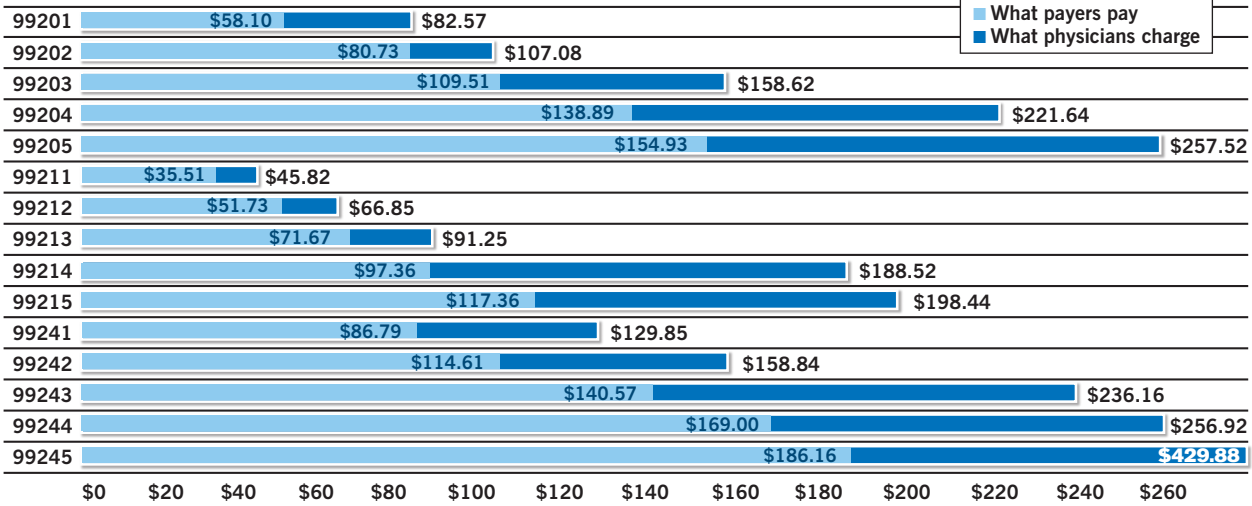
| CPT CODE | AVERAGE ALLOWABLE |
|----------|-------------------|
| 11043 | \$198.33 |
| 11100 | \$72.15 |
| 11101 | \$31.50 |
| 11721 | \$42.00 |
| 12345 | \$372.75 |
| 17000 | \$58.40 |
| 17003 | \$14.73 |
| 17110 | \$66.40 |
| 19120 | \$318.33 |
| 20310 | \$52.64 |
| 27447 | \$1,174.00 |
| 29881 | \$601.22 |
| 30520 | \$473.75 |
| 31575 | \$123.67 |
| 36415 | \$2.78 |
| 42820 | \$286.50 |
| 43235 | \$264.33 |
| 43239 | \$239.65 |
| 44950 | \$539.50 |
| 44970 | \$371.75 |
| 45378 | \$257.48 |
| 45380 | \$345.95 |
| 45385 | \$311.11 |
| 47562 | \$691.90 |
| 49505 | \$370.14 |
| 51798 | \$11.25 |
| 52000 | \$192.75 |
| 59400 | \$1,908.18 |
| 62310 | \$86.67 |
| 62311 | \$86.67 |
| 66821 | \$457.50 |
| 66984 | \$851.60 |
| 69436 | \$190.20 |
| 73560 | \$5.00 |
| 81000 | \$4.67 |
| 90801 | \$175.80 |
| 90805 | \$87.67 |
| 90806 | \$110.13 |
| 90807 | \$159.89 |
| 90862 | \$76.16 |
| 92014 | \$121.33 |
| 93000 | \$35.38 |
| 95004 | \$1.71 |
| 95115 | \$7.17 |
| 95117 | \$10.00 |
| 95165 | \$18.50 |
| 95900 | \$63.75 |
| 95904 | \$83.00 |
| 99232 | \$45.67 |
| 99233 | \$195.40 |
| 99254 | \$113.33 |
| 99385 | \$109.75 |
| 99391 | \$58.00 |
| 99392 | \$55.00 |
| 99393 | \$70.00 |
| 99395 | \$92.56 |
| 99396 | \$93.67 |

AVERAGE COMMERCIAL REIMBURSEMENT

(By Region, Consults)

| REGION | 99241 | 99242 | 99243 | 99244 | 99245 |
|-----------------------------|----------|----------|----------|----------|----------|
| Middle Atlantic | \$92.50 | \$117.10 | \$142.30 | \$166.50 | \$186.80 |
| Mountain | \$103.70 | \$133.60 | \$154.60 | \$176.70 | \$182.30 |
| New England | \$75.00 | \$109.40 | \$140.30 | \$173.30 | \$182.60 |
| North Central | \$84.90 | \$112.50 | \$140.10 | \$168.90 | \$187.60 |
| Pacific | \$95.40 | \$121.00 | \$146.80 | \$170.80 | \$194.20 |
| South Central | \$78.40 | \$102.60 | \$127.80 | \$164.30 | \$188.30 |
| South East | \$77.60 | \$106.10 | \$132.10 | \$162.50 | \$181.30 |
| Average per code (national) | \$86.79 | \$114.61 | \$140.57 | \$169.00 | \$186.16 |
| Medicare (national) | \$47.99 | \$89.12 | \$122.26 | \$179.01 | \$220.90 |

CHARGES VS. ALLOWABLES



Note: Your charges should always be higher than your allowables. For a list of charges by specialty and region, see the complete data in the Tools section of www.PhysiciansPractice.com.