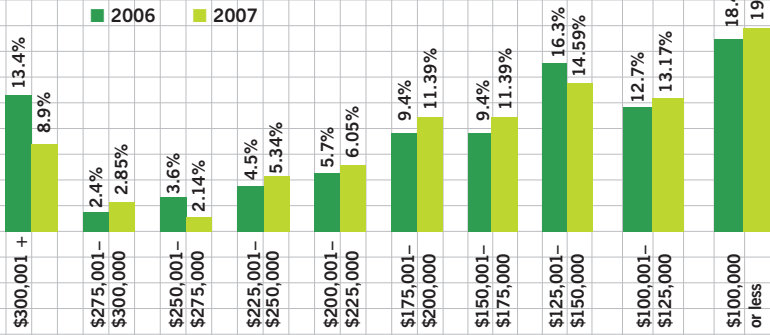


OVERALL INCOME TREND — ALL RESPONDENTS



WHICH OF THE FOLLOWING BEST DESCRIBES NET INCOME FROM YOUR PRACTICE?

Specialty	EXCELLENT			APPROPRIATE			DISAPPOINTING		
	2006	2007	2008	2006	2007	2008	2006	2007	2008
Family Practice	10.2%	9.4%	9.48%	39.6%	31.3%	48.28%	49.3%	59.3%	42.24%
Internal Medicine	8.6%	4.4%	7.5%	30.2%	28.3%	36.25%	61.2%	67.3%	56.25%
Pediatrics	12.1%	13.4%	7.94%	36.2%	41.5%	49.21%	51.7%	45.1%	42.86%
Average	10.3%	9.07%	8.31%	35.33%	33.7%	44.58%	54.07%	57.23%	47.12%

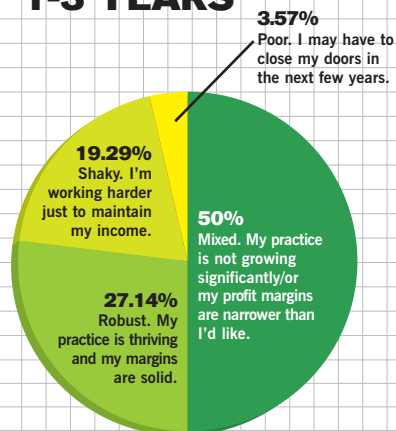
WHAT IS YOUR OVERHEAD AS A PERCENTAGE OF NET MEDICAL REVENUE?

	2008 OVERHEAD		
	Family Practice	Internal Medicine	Pediatrics
0-10%	1.85%	2.17%	0%
11-20%	1.85%	8.7%	0%
21-30%	5.56%	6.52%	3.23%
31-40%	5.56%	10.87%	22.58%
41-50%	18.52%	23.91%	22.58%
51-60%	35.19%	19.57%	25.81%
61-70%	20.37%	13.04%	16.13%
71-80%	7.41%	8.7%	9.68%
81-90%	1.85%	2.17%	0%
91-100%	1.85%	4.35%	0%

HOW BUSY ARE YOU?

Specialty	TOO BUSY			NOT BUSY ENOUGH			AS BUSY AS I WANT		
	2006	2007	2008	2006	2007	2008	2006	2007	2008
Family Practice	29.8%	36.7%	24.32%	12%	16.7%	9.01%	58.2%	46.4%	66.67%
Internal Medicine	31.7%	38.1%	40.48%	13.7%	13.3%	3.57%	53.2%	48.6%	55.95%
Pediatrics	24.1%	25.9%	26.56%	14.7%	22.2%	28.13%	61.2%	51.9%	45.31%
Average	28.53%	33.57%	30.45%	13.47%	17.4%	13.57%	57.53%	49.03%	55.98%

FINANCIAL VIABILITY IN THE NEXT 1-3 YEARS



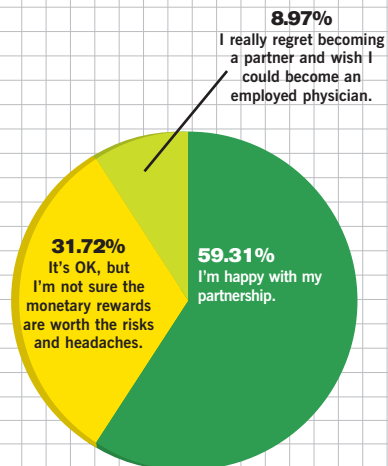
WHAT TYPE OF PRACTICE ARE YOU IN?

Specialty	Solo	Group of 2-9 Physicians	Group of 10-19 Physicians	Group of 20 or More Physicians
Family Practice	19.13%	57.39%	6.09%	17.39%
Internal Medicine	27.38%	41.67%	10.71%	20.24%
Pediatrics	23.81%	53.97%	12.70%	9.52%
Average	23.44%	51.01%	9.83%	15.72%

ON AVERAGE, HOW MANY HOURS DO YOU WORK EACH WEEK?

Specialty	1-15	16-30	31-40	41-60	61-74	75 or more
Family Practice	0%	8.77%	15.79%	61.4%	11.4%	2.63%
Internal Medicine	1.22%	2.44%	21.95%	46.34%	19.51%	8.54%
Pediatrics	0%	14.52%	38.71%	40.32%	6.45%	0%
Average	.41%	8.58%	25.48%	49.36%	12.46%	3.72%

DO YOU LIKE BEING A PARTNER IN YOUR PRACTICE?



ARE YOU CURRENTLY SUPPLEMENTING YOUR INCOME WITH ANYTHING OUTSIDE THE GENERAL SCOPE OF PRIMARY CARE?

None	Diagnostic Testing	Minor Surgical Procedures	Selling Health Products
85.82%	8.96%	3.36%	1.87%

IN THE NEXT 5 YEARS, I PLAN TO:

Specialty	Continue as I am	Radically Change Operations Model	Close	Join a Larger Group	Be Acquired by a Hospital	Start My Own Practice
Family Practice	73.58%	9.43%	9.43%	4.72%	1.89%	.94%
Internal Medicine	69.14%	9.88%	3.7%	6.17%	6.17%	4.94%
Pediatrics	87.5%	3.57%	3.57%	3.57%	0%	1.79%
Average	76.74%	7.63%	5.57%	4.82%	2.69%	2.56%

WHICH BEST DESCRIBES YOUR ATTITUDE TOWARD PAY FOR PERFORMANCE IN PRIMARY CARE?

Specialty	A Good Idea Whose Time Has Come	A Good Idea but Performance Standards Data are Lacking	A Poor Idea: Performance is Too Hard to Quantify	Unfamiliar with Pay for Performance
Family Practice	11.65%	35.92%	41.75%	10.68%
Internal Medicine	5.19%	37.66%	48.05%	9.09%
Pediatrics	5.17%	48.28%	24.14%	22.41%
Average	7.344%	40.62%	37.98%	14.06%